



## Pete Arnold

RA RS62215



When I was a little kid I found a couple hundred small cookbooks in an alley close to my house. They were about the size of a paperback book. I cleaned them and put one in each of the brown paper bags that my Mom used for my school lunches. Then I picked all the ripe avocados on our tree and added two to each bag. I piled all the sacks in my wagon and went door to door in the neighborhood and sold them.....then I bought myself a bike. The knack of finding things has been consistent throughout my life. It has taught me that the resources in my toolbox are probably different from most other people; yet they serve me well in both my work and my life. When I'm working with Buyer Clients it's important for us to get to know one another beyond real estate. Learning what's important to the Buyer is a necessity to me. It's essential to establish a trust between myself and my Buyer Clients and we do that working as a productive team. I know that most Buyers are making the largest single purchase of their lives and I want to honor that.

The same is true for Seller Clients. Each property is unique. Properties have a personality and as a Seller's agent, I find what that is and how to translate that to potential buyers and agents.

When you like what you do, working hard is really not so hard at all. I like what I do. I like to help people find their dream home. And I like to help others move on from a home to start a new adventure. It all comes back to finding things.

Being an Agent with Hawaii Life helps make me who I am as a Realtor. They complete me. Hawaii Life provides its agents and Brokers with creative and thoughtful tools so that we can best serve our Clients. Our reach is global. Our Brokers are special. Our Owners are brilliant leaders and innovators in the field of real estate. I'm lucky I found them.

*"Pete Arnold is the best real estate agent I have ever worked with. Over the last three years Pete has helped me purchase two beach-front properties. As wonderful as that is, it's not the properties Pete helped us purchase that sets him apart. It's the properties he helped us avoid purchasing. From our first interaction, Pete was focused on what was best for us, not him. This meant that sometimes he had to make the hard but honest recommendation to stay away from a properties when he felt like we could do better. I trust Pete to always have my back as he has proved himself again and again to be a man of integrity and honor. Plus, it doesn't hurt that my kids love his jokes."*

-LLOYD ROBERTS