



Denise S. Nakanishi

REALTOR® (B) 17031 ABR, CRS, GRI, EPRO



Joining Team Nakanishi's success is Denise's daughter Kealohanui (Nui) Browning and Danny Krause, and granddaughter Faith Kraus, all are fully involved in the community. Denise devotes a great deal of time to Veteran's causes, Nui is very involved with the local chamber, while Danny stays busy rehabbing homes. "We all love being part of the team. We love what we do and where we are!"



From top to bottom: Denise Nakanishi, Carol Silva, April Taylor, Kealohanui Browning, Faith Makaanalani Kraus, Katie Madison, Shari Kapulani Todd, Danny Krause. Not featured: Suzy Sternlicht

When it comes to moving property on Hawai'i Island, Team Nakanishi has their fingers firmly on the pulse of the market. Under the watchful eye of Denise Nakanishi, the team's sales numbers have surpassed 1,600 homes and almost 500 million in sales since Denise began her career in 1990.

Denise attributes the genesis of her success to the discipline she learned as an active duty military officer. "The military taught me the value of hard work, but I also learned that you can accomplish a great deal more by working together, setting goals and taking 'mission orders.' I look for ways to get things done instead of looking for reasons you can't succeed. I learned to be mission-oriented...When I put a client in my car, I remind them that I'm on a mission...and to stop me if they get hungry or thirsty." One value "Major Mom" tries to instill in her team is never to "sell" anything. "I feel our job is to assist. We treat our clients like family."

Denise has been recognized by industry experts with awards such as: REALTOR® of the Year, Best of East Hawai'i, and Zillow's Premier Agent to name a few.

"We always evolve our marketing plan to stay ahead of the pack and dominate our market. The digital platform has complemented exposure for my real estate advice column, which appears weekly in the Hawai'i-Tribune Herald, MidWeek and on HawaiiLife.com."



Team Nakanishi - Hawai'i Life
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