

## Susan Borochov

REALTOR® ASSOCIATE, ABR, CHMS, CRS, GRI Vice President | Global Luxury Specialist | Top 100 Hawaii Business Magazine - Top Performer, 6x Aloha 'ĀinaREALTOR®'s Award Winner

ften described as authentic, Susan balances work and fun while bringing an impressive energy to represent her buyers and sellers. Born and raised on Oʻahu, Susan has an in-depth knowledge of the market. She has proven results from day one in her career, being recognized as a top producing agent and winning multiple awards for her achievements.

Susan takes the time to get to know her clients on a level that's unique to each of them. This is evidenced by her being the first ever six-time recipient of the prestigious Aloha 'Àina REALTOR® Award. Only 10 agents per year are given this award which honors and publicly recognizes REALTORS® based on their high level of service and dedication to their clients. She feels fortunate to do what she loves, and she gives all the credit to others.

"I am very grateful to my wonderful clients for giving me the opportunity to work with them, allowing me to enjoy my passion," Susan says. "They are not only my clients, but they have also become my friends. I also want to thank all of my colleagues in this industry for making my job so enjoyable."

Service You Want, Results You Deserve; From Condos to Estates.



"Susan's EXTENSIVE knowledge of Honolulu real estate, and her vast experience, were INCREDIBLY pivotal in not only superbly negotiating our deal, but throughout the ENTIRE process. Her contacts throughout the service industry here were part of the reason we got a massive credit in the closing for rehab costs! On time, on the ball, and watching your back, simply put, she's the best agent I've worked with in my 25 years of buying and selling properties. I can't recommend her highly enough."-DAVID D.

"Susan was such a huge help from the beginning to the end. She works from her heart and truly cares. She has an excellent understanding on how to stage and guided us so our home showed well, her negotiating and logic skills amazed to reason with our buyers and she was there making sure our cleaners did a good job to ensure the buyers would move into a clean home. She was not only our REALTOR® but also became our friend. We highly recommend to call her! She is very hands on which direct agents should all be and she tries hard to make it positive for boths sides. I am a business owner, I know what a good and hard working person is and that is Susan Borochov." -CHARLES K.

"Susan works very very hard to make your dream come true. I highly recommend her for a number of reasons, e.g., unreal work ethic, clear and effective communication, extremely smart and able to problem solve like a pro and has a great sense of humor. Our family agent for life now." -SPENCER R.



COLDWELL BANKER ISLAND PROPERTIES Coldwell Banker Island Properties 3465 Waialae Avenue #101 Honolulu, HI 96816 (808) 478-0330 Susan@susanborochov.com